Economic & Market Commentary

Not surprisingly, tariffs are the big area of focus as Q125 earnings activity starts to pick up. When it comes to tariff impact on full-year guidance, corporations continue to largely opt not to incorporate, flagging heightened uncertainty. To follow are tariff-related observations from earnings calls last week from companies in various industries. GE AeroSpace: Heightened tariffs will result in additional costs of roughly \$500 million for GE Aerospace and its supply chain. Given the macroeconomic uncertainty, we are now expecting low single-digit full year departure growth, down from mid single-digit in January. Demand for spare parts and spare engines in China may be delayed due to the tariffs in place. Kimberly-Clark: The company is facing \$300 million in incremental gross impact from tariffs, which is a significant headwind. Revised full-year guidance to about flat in operating profit and EPS due to the tariff impact. Pulte Homes: Expects gross margins to decline in the back half of 2025 due to the estimated impact of tariffs. Have seen more volatility in consumer demand in April, with concerns about the potential for a slowing economy. Norfolk Southern: Uncertainty around the impact of tariffs on end markets and revenues. Potential for a broader economic slowdown or recessionary scenario, which could lead to a few points of top-line decline. Hasbro: Faces higher exposure to tariffs in toy segment, with an estimated \$100 million to \$300 million gross impact across the enterprise in 2025. Guidance remains unchanged with a wide range of potential tariff, retailer, and consumer outcomes. Pepsi: The company has reduced its full-year earnings outlook due to the impact of tariffs, heightened macro and consumer uncertainty. Texas Instruments: High uncertainty in the world due to tariffs and geopolitics disrupting global supply chains. Potential impact on customers, suppliers, and the company is unclear and will likely evolve. The company remains cautious about the second quarter and is prepared for a range of scenarios in the second half of 2025 and 2026. Johnson & Johnson: Faces a \$400 million impact from tariffs, primarily related to China tariffs and retaliatory tariffs.

